

## **Yahsat partners with Cobham SATCOM to deliver industry-leading capabilities for its mobile satellite systems**

- The partnership with Cobham SATCOM will enable Yahsat to enhance data services for its next-generation satellite, Thuraya 4-NGS
- The partnership enables Thuraya 4-NGS' advanced 4G and 5G capabilities
- The value of the global satellite data services market currently exceeds US\$5 billion, and is projected to reach more than \$19 billion by 2027
- The agreement will strengthen Thuraya satellites' competitiveness in the global market, driven by Cobham SATCOM's wide distribution network

**9 September 2021** – Al Yah Satellite Communications Company PJSC (“Yahsat” or, together with its subsidiaries, “the Group”) listed on the Abu Dhabi Securities Exchange (“ADX”) under (SYMBOL: YAHSAT) (ISIN: AEA007501017), the UAE’s flagship satellite solutions provider, today announced that it has selected Cobham SATCOM, the world’s leading provider of satellite communications solutions to the land, aeronautical and maritime industries, to deliver a comprehensive mobile broadband system, including ground infrastructure and products, to operate as part of its next-generation Thuraya 4-NGS system.

Cobham SATCOM’s expertise and capabilities will further enhance Yahsat’s Mobile Satellite Services (MSS) advanced broadband data services, enabling the Thuraya 4-NGS ground network with 4G and 5G capabilities and features. Yahsat seeks to increase its share in the global satellite data services, market which is currently valued at more than US\$5 billion and is projected to reach more than US\$19 billion by 2027.<sup>1</sup>

Cobham SATCOM’s solutions will also increase connection speeds, enabling integrated end-to-end customer solutions, and expand Thuraya’s ecosystem to provide superior and pioneering features in the mobile satellite communications sector. The partnership will enhance Yahsat’s services to several key customer segments in land, maritime and aeronautical, including military, government and enterprise.

This partnership agreement is transformative for the Group, its customers and business partners. It will enable the provision of best-in-class solutions, delivery of mobile satellite connectivity at the highest speeds in the market and broaden Yahsat and Thuraya’s product and service offering, creating a platform for further innovation and development of features and applications across a wide range of sectors. Critically, it further strengthens Yahsat’s position as an industry leader and lays a solid foundation to support future growth.

**Ali Al Hashemi, Group Chief Executive Officer at Yahsat, said:** “We are excited to announce our partnership with Cobham SATCOM, a well-established and experienced industry player. This partnership is representative of Yahsat’s commitment to build on our strong mobile satellite solutions legacy by expanding our reach and delivering advanced technological solutions to our clients. I am confident that this agreement will further strengthen our position as an innovative market leader and enable us to capture future growth.”

**He added:** “Today’s announcement reinforces our ability to deliver the industry’s most diverse solutions and products to meet the current and future mobile satellite connectivity needs of our customers. By partnering with Cobham SATCOM we will be able to broaden and enhance our product and service offering, creating a platform for further innovation and development of features and applications to increase our global market share. This agreement is a main building block for Thuraya 4-NGS.

**Leif Ottosson, CEO at Cobham SATCOM, said:** “Today is monumental for Cobham SATCOM. It marks a new and innovative partnership with Yahsat, reinforces our position as a leading MSS infrastructure and terminal provider and will be critical to evolving satellite communications. We were selected by Yahsat because they believe in our relationship and trust our solutions. We look forward to a fruitful partnership with Yahsat and

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<sup>1</sup> Applied Market Research, ‘Satellite Data Services Market’ - 2021

Thuraya for years to come, initially building the Thuraya 4-NGS ground infrastructure and terminals to deliver the highest connectivity speeds globally.”

The contract with Cobham SATCOM will specifically drive a range of commercial and government focused terminals for land, maritime and aeronautical applications. The award of this contract to Cobham SATCOM reflects its extensive 30-year experience as the global leader in L-band ground infrastructure, and further cements their leadership in L-band.

Yahsat and its subsidiaries continue to make further investments in its Thuraya 4-NGS system to create a diverse and agile platform to drive ongoing innovation across a broad suite of MSS products and applications. Thuraya 4-NGS is planned for launch in the second half of 2023, with operations commencing in 2024.

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### **About Yahsat**

Al Yah Satellite Communications Company P.J.S.C. (Yahsat) is a public company listed on the Abu Dhabi Securities Exchange (ADX) and a subsidiary of Mubadala Investment Company PJSC, offering multi-mission satellite services in more than 150 countries across Europe, the Middle East, Africa, South America, Asia and Australasia.

Yahsat’s fleet of 5 satellites reaches more than 80% of the world’s population, enabling critical communications including broadband, broadcasting, backhauling and mobility solutions. Based out of Abu Dhabi in the UAE, Yahsat provides C, Ku, Ka and L-band satellite communications solutions for land, maritime and aero platforms to consumers, governments and enterprises. Its businesses consist of Yahsat Government Solutions, Thuraya, YahClick (powered by Hughes) and YahLink. Yahsat also participates in Hughes do Brasil, an equity partnership with Hughes, and Yahlive, an equity partnership with SES. In 2020, Yahsat commenced construction of Thuraya 4-NGS, the next generation telecommunications system for Thuraya, which is due to be in service during 2024.

For more information, visit: [www.yahsat.com](http://www.yahsat.com); Follow us on Twitter: @YahsatOfficial

### **About Cobham SATCOM**

Cobham SATCOM is the market-leading provider of satellite communications solutions to the maritime and land markets.

Cobham SATCOM designs and manufactures high-performance radio, satellite communications, safety, tracker and critical communications products under the EXPLORER, SAILOR, Sea Tel and TRACKER brands. Our products provide customers with outstanding performance, value and support through our global sales and service network. All our solutions are underpinned by the core purpose of keeping people safe and connected across land and sea.

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**Forward-Looking Statements**

This announcement includes forward-looking statements, which are based on current expectations and projections about future events. These forward-looking statements are subject to risks, uncertainties and assumptions about the Company and its subsidiaries and its investments, including, among other things, the development of its business, trends in its operating environment, the realisation of expected benefits and synergies and the progress and performance of capital projects. The forward-looking statements in this announcement speak only as at the date of this announcement. These statements reflect the beliefs of the management of the Company (including based on their expectations arising from pursuit of the Company’s strategy) as well as assumptions made by the management and information currently available to the Company.

Further, certain forward-looking statements are based upon assumptions of future events which may not prove to be accurate and the Company does not accept any responsibility for the accuracy or fairness of the opinions expressed in this announcement or the underlying assumptions and expressly disclaims any obligation or undertaking to update, review or revise any forward looking statement contained in this announcement whether as a result of new information, future developments or otherwise. In light of these risks, uncertainties and assumptions, the events in the forward-looking statements may not occur. You are therefore cautioned not to place any undue reliance on forward-looking statements.