

Yahsat awarded AED 18.7 billion [USD 5.1 billion] satellite capacity and managed services mandate by the UAE Government

Mandate covers capacity and managed services for 17 years underpinned by the design, procurement and commissioning of advanced space and ground systems.

Abu Dhabi, United Arab Emirates, 22 September 2023: Al Yah Satellite Communications Company PJSC (“Yahsat” or the “Group”), the UAE’s flagship satellite solutions provider listed on the Abu Dhabi Securities Exchange (“ADX”, under symbol: YAHSAT, ISIN: AEA007501017) announced today that its government services arm, Yahsat Government Solutions (“YGS”), has received from the UAE Government (the “Government”), an Authorization to Proceed (“ATP”) to provide satellite capacity and managed services for 17 years. This mandate, valued at AED 18.7 billion (USD 5.1 billion), combines related operations, maintenance and technology management services of ground segment satellite systems and terminals currently provided under a separate contract.

The mandate will replace two current agreements, the Capacity Services Agreement (“CSA”) and the Managed Services Mandate (“MSM”), which come to an end in November and December 2026, respectively. Under the new mandate Yahsat will provide the Government with secure and reliable satellite capacity and related managed services using the Al Yah 1 and Al Yah 2 satellites, currently in orbit, and supplement this by two new satellites, Al Yah 4 (“AY4”) and Al Yah 5 (“AY5”) which are expected to be launched in 2027 and 2028, respectively.

The mandate reinforces Yahsat’s long-standing and unique relationship with the Government, dating back almost two decades since the company’s inception, highlighting its critical role as the preferred and trusted partner to the Government for the supply of secure satellite capacity and solutions. It also significantly increases the Group’s contracted future revenues to AED 25.7 billion (USD 7.0 billion), over 16 times its 2022 annual revenues, extending backlog well beyond 2040 and providing security and visibility over its future cash flows.

Yahsat signed an Authorisation-to-Proceed with Airbus (“Airbus ATP”) in June 2023 for the construction of AY4 and AY5. This preserves the programme schedule and enables certain activities to commence, such as system requirements review, design work and procurement activities for long-lead items. The AY4 and AY5 procurement, including spacecraft, ground segment infrastructure, launch and insurance, will be funded by Yahsat’s own resources as well as other potential funding options which are currently under review. In addition, the award includes an advance payment from the Government of USD 1 billion to be received in 2024.



Commenting on this key milestone, **Musabbeh Al Kaabi, Chairman of Yahsat**, said: “We are honoured to secure the continued trust of the UAE Government to provide critical, secure communication services for a further 17 years beyond 2026. This award is a testament to our long-standing relationship with the Government and the quality of service that we provide as we continue to strive to consistently exceed customer expectations. By complementing our existing fleet with Al Yah 4 and Al Yah 5 next generation satellites, we will be able to serve the government with new cutting-edge solutions that are not currently possible. The performance of the new satellites is expected to significantly surpass current industry capabilities including capacity, coverage and flexibility allowing us to offer a wide range of next generation applications to our end user. We are excited by this new journey and look forward to serving our customer with true operational excellence.”

From his side, **Ali Al Hashemi, Group Chief Executive Officer at Yahsat**, said: “We are delighted to receive this mandate, which allows us to continue to provide capacity and related services to the UAE Government beyond 2026 using our current satellite fleet, and beyond 2040 on two new satellites, which are already under construction. This is a new chapter in Yahsat's momentous journey serving the satellite communications requirements for the UAE Government. The AED 18.7 billion [USD 5.1 billion] mandate positions Yahsat for sustainable future growth, alongside other ambitious projects in the pipeline. Our financial position has never been stronger and we now enjoy a contracted revenue backlog of AED 25.7 billion [USD 7.0 billion] or over 16 times annual revenues based on backlog figures at the end of the second quarter. Representing one of the largest backlog multiples and strongest balance sheets in the industry, we remain optimistic about providing a broader, more diverse and cutting-edge solutions portfolio to both the government and our customers.”

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About Yahsat

Al Yah Satellite Communications Company PJSC (Yahsat) is a public company listed on the Abu Dhabi Securities Exchange (ADX) and a subsidiary of Mubadala Investment Company PJSC, offering multi-mission satellite solutions in more than 150 countries across Europe, the Middle East, Africa, South America, Asia and Australasia.

Yahsat's fleet of 5 satellites reaches more than 80% of the world's population, enabling critical communications including broadband, broadcasting, backhauling and mobility solutions. Based out of Abu Dhabi in the UAE, Yahsat provides C, Ku, Ka and L-band satellite communications solutions for land, maritime and aero platforms to consumers, governments and enterprises. Its businesses consist of Yahsat Government Solutions, Thuraya, YahClick (powered by Hughes) and YahLink. Yahsat also participates in Hughes do Brasil, an equity partnership with Hughes, and Yahlive, an equity partnership with SES. In 2020, Yahsat commenced construction of Thuraya 4-NGS, the next generation telecommunications system for Thuraya, which is due to enter service in 2025.

For more information, visit: www.yahsat.com; follow us on Twitter: [@YahsatOfficial](https://twitter.com/YahsatOfficial)



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The amount and payment of dividends by the Group is subject to consideration by the Board of Directors of the cash management requirements of the Group for operating expenses, interest expense, and anticipated capital expenditures, and market conditions, the then current operating environment in its markets, and the Board of Directors' outlook for the business of the Company. In addition, any level or payment of dividends will depend on, among other things, future profits and the business plan of the Company, as determined at the discretion of the Board of Directors.

Neither this announcement nor anything contained herein constitutes a financial promotion, or an invitation or inducement to acquire or sell securities in any jurisdiction.

